

FOUNDER'S CORNER



Busy-ness vs. Productivity

During my last visit, I discussed improving productivity. Today, I want to continue that conversation.

This morning, I needed to look up information for a project. I didn't go to the library, sift through books, or take notes by hand - I used ChatGPT to gather insights quickly. That seems obvious - no one expects a researcher to reinvent how information is accessed.

Yet, in our work, we often start solving problems from scratch instead of first identifying existing solutions, tools, or work done by others. This lack of planning prevents us from maximizing leverage and efficiency.

How to Shift from Busy to Productive

1. Ask yourself: "What are you hiring yourself to do?"

Think like a business owner. Identify what you do best, and delegate the rest - to your team or a tool. With AI and automation at our fingertips, finding solutions has never been easier.

2. Busy is a comfortable distraction.

It feels productive, but often, it's just avoidance. Are you busy because it's necessary or because you're reluctant to delegate or use existing tools? If you're constantly working late, chances are you're holding onto tasks that others (or technology) could handle.

3. Productivity requires leadership.

True productivity means stepping out of execution mode and into strategic decision-making. It's about trusting others, delegating, and focusing on high-value work - even when it feels uncertain. Leaders don't just work hard; they work smart by evaluating where their efforts drive the most impact.

If a project is worth doing, the real question is: **What's the smartest, most efficient way to do it well?** There's nothing wrong with doing work you enjoy - but it's far more rewarding when you see tangible results. Don't settle into familiar habits just because they feel right. Even the most experienced professionals often misjudge how well they leverage existing work and tools.

Make Smarter Choices, Not Just More Work

We all constantly face the "make or buy" decision, yet we rarely stop to evaluate the best option. One of the highest-return investments you can make is assessing your approach before you start working. If you want to grow, focus on the work that only you can do - and delegate the rest. Productivity isn't about doing more; it's about making smarter decisions.

Invest in the right skills, tools, and people. The effort will pay off - not just for the company but also for your growth and success.

Let's work smarter, not just harder.

Ajay Prasad

FEATURED ASSOCIATES



Rudra Manu

Hi everyone, I'm Rudra Manu from Ranchi, with a B.Tech in Mechanical Engineering from Dr. APJ Abdul Kalam Technical University, Lucknow. After working as a Subject Matter Expert in Mechanical Engineering, I transitioned into tech and joined as a Junior Software Engineer. Currently, I'm working on an exciting AI development project. In my free time, I enjoy exploring new tech trends and solving the Rubik's Cube. Thrilled to be part of FirstBit Digital Technologies—thank you!

Hi, I'm Aman Kumar, an SEO Executive dedicated to enhancing search engine visibility, driving organic growth,



and creating strategies that connect with audiences through great user experiences. When I'm not immersed in SEO, I enjoy cricket, chess, and kabaddi, which keep me active and build my strategic and teamwork skills. I'm also passionate about staying updated on current events. Excited to be part of this incredible team and push boundaries together!

Aman Kumar

HR SPEAKS



Congratulations, Aaliya Shakeel!

We are thrilled to announce her promotion to Team Lead - Content! Her dedication and exceptional work have earned her this incredible achievement in such a short time. Wishing you even more success ahead, Aaliya—keep inspiring us!

New Openvio feature!

We are excited to announce that the Ideation Board is now live! This platform is designed to capture your innovative ideas and valuable suggestions for improvement. You can access the <u>Ideation Board here</u>.

Welcome New Hires!

Please join us in warmly welcoming Anisha Kumari and Pratima Kumari to the Marketing team.





Anisha Kumari Pra

Pratima Kumari

Work Anniversaries Celebrated!

SAURABH SHEKHAR VIPUL KUMAR DEEPAK KUMAR C SAI KIRAN ANAND RAJ



AVINASH KUMAR

SONAM RAJ MOHAMMED TAUSEEF NAVNIT KUMAR RAI AVINASH KUMAR (Dev Team) ROSHNI KUMARI RUDRESH KUMAR

Projects Signed up in January 2025

GMRW	India Projects	Stratosphere	RepuGen
Neurorehab & Speech Healers	-	Capital Insurance Services	Palm Beach Cosmetic Surgery
Metro Mobile Wound Care	-	-	Vernon Hills Health Partners
Pediatric Dentistry of Fredericksburg	-	-	Therapy with Sherese Danielle, LLC
Butter Smooth Beauty Lounge	-	-	-